

AGENDA

Tenth Annual Conference on Government Procurement in the Americas

October 28-30, 2014
Asuncion, Paraguay

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X Annual Conference on Government Procurement in the Americas **- Government Procurement for Development -** **October 28th to 30th, 2014. Sheraton Hotel, Asuncion, Paraguay**

The Inter-American Network on Government Procurement (INGP), and the National Public Procurement Agency (DNCP, per its acronym in Spanish) in Paraguay, with the support of the Organization of American States (OAS), the Inter-American Development Bank (IDB) and the International Development Research Centre (IDRC), organize this year's Tenth Annual Conference on Government Procurement in the Americas to be held on October 28th to 30th, 2014 at the Sheraton Hotel in Asuncion, Paraguay.

What is INGP?

The Inter-American Network on Government Procurement (INGP) is an initiative led by three supporting institutions – the Organization of American States (OAS), who acts as Technical Secretariat of the Network, followed by the support of both the Inter-American Development Bank (IDB) and the International Development Research Centre (IDRC). Parallel to this, the Network is then comprised and steered by the national procurement agencies from thirty-two countries of Latin America and the Caribbean, of which are represented by the national directors of procurement who have, at a national level, the ultimate responsibility for the regulation, management, and modernization of their procurement systems.

The Annual Conference of the INGP

The Annual Conference is the highest level for dialogue, exchange of information, organization, and management of the INGP. The conference has been established as the most important forum for the dissemination of technical advances for the development of government procurement in the Americas.

Previous conferences have been held in Montevideo, Uruguay (2013) Panama City, Panama (2012), Santo Domingo, Dominican Republic (2011), Lima, Peru (2006 and 2010), Mexico City, Mexico (2009), Panama City, Panama (2008), Atlanta, USA (2005) and Vancouver, Canada (2004), and they have counted with the participation of important INGP members and representatives from multilateral organizations. ***The participation of leading international experts and government leaders distinguish these annual meetings as the principal source of information for the status and trends of recent updates of procurement systems in the region.***

Annual Conference Sessions and Participants

Public and private sessions will be held during the Annual Conference. Public sessions target national and international public officials, as well as academia and private sector representatives interested in the modernization processes of public procurement in the region. Private Sessions are designed for INGP country representatives, as well as supporting institutions and international experts collaborating with the Network.

Objectives of the Annual Conference

- To disseminate of the latest developments and share successful experiences in the modernization of government procurement.
- Contribute to the professional development and capacity building for INGP members.
- Generate dialogue, exchange of experiences, and cooperation among the leaders of government procurement in the region.
- To inform on the progress of countries in the Americas.
- To present the Annual INGP Report for the year 2013-2014
- Renewal of the governing bodies of the INGP (Presidency and Executive Committee)

INGP Awards

In its mission to support the modernization of government procurement in the region, the INGP along with OAS, IDB and IDRC, will proceed to give an award to a leading representative of a government procurement agency in the region for its outstanding commitment to the development of this important task in civil service. For this purpose the INGP has designated the, “Joseph François Robert Marcello” Award in order to distinguish exceptional leadership in public procurement. Similarly, the INGP will recognize a government procurement agency with the “Innovation in Government Procurement” award, which will be given to the best initiative that optimizes government procurement processes. Both of the aforementioned awards, will be given on the second day of the conference, during the public session.

Program Summary:

X Annual Conference of the INGP: Hotel Sheraton, Asunción, Paraguay.

Day 1/ Tuesday, October 28. Public Session

- *Keynote: “Challenges of Public Procurement in the 21st Century”*
- *Boosting the national economy through public procurement*
- *Institutionalizing procurement*
- *Key note speech: TBD*
- *Using the purchasing power of the State for sustainable development.*
- *BID evaluation and award criteria: Price vs. quality*

Day 2/ Wednesday, October 29. Public Session

- *Keynote: TBD*
- *The challenge of measuring performance of public procurement systems*
- *Innovating public procurement through the use of technology*
- *Presentation of the “Joseph Francois Robert Marcello” Leadership award in Public Procurement.*
- *Presentation of the “Innovation in Government Procurement” Award*

The afternoon will be free for all INGP member countries and international agencies.

Day 3/ Thursday, October 30. Private Session. Private Session held exclusively for the members of the INGP and International Agencies.

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- Government Procurement for Development -

October 28th to 30th, 2014 Sheraton Hotel, Asuncion, Paraguay

Public Sessions

Tuesday, October 28, 2014

7:30-8:30	Registration
8:30-9:15	Official Opening
His Excellency Mr. President Horacio Cartes	President of the Republic of Paraguay
Mr. Santiago Jure	Director of the National Procurement Agency (DNCP), Paraguay
Mrs. Ana Maria Vieira	President of INGP, Director of the Logistics Department, Brazil
Mr. Ben Petrazzini	Senior Program Specialist, Supporting Inclusive Growth Program – IDRC
Mr. Eduardo Marques Almeida	Representative of the Inter-American Development Bank (IDB) in Paraguay
Dr. Kevin Casas-Zamora	Secretary for Political Affairs, Organization of American States
Mr. Diego Paz Bustamante	OAS Representative in Paraguay
9:15 – 9:30	Break
9:30-10:30	Keynote presentation
Jorge Claro, International Expert	"The Challenges in Public Procurement in the 21 st Century" (45 min)
Magali Rojas, President, OSCE, Peru	Commentator (15 min)
10:30-11:00	Coffee Break
11:00-12:15	Boosting the national economy through Public Procurement
Alicia Alonso, General Coordinator of ACCE, Uruguay	Moderator: Introduction to the topic (5 min)
Gabriel Bezchinsky, Universidad Nacional de San Martin	Small and Medium enterprises (SMEs) and public procurement (20 min)
Jorge Manuel Paiva Rocholl, Advisor to DNCP Paraguay	Facilitating the procurement process of goods and services from family farming organizations in Paraguay (20 min)
Yokasta Guzmán, General Director of Procurement, Dominican Republic	The Case of the Dominican Republic - National Value-Added. How can SMEs be involved in Public Procurement? (20 Min.)
	Q & A (20 min)

12:15-13:30	Institutionalizing Public Procurement
Leslie Harper, Modernization of the State Specialist, IDB	<i>Moderator: Introduction to the topic (5 min)</i>
Eric Prier Profesor, Florida Atlantic University	<i>Social and institutional barriers for accountability in public procurement (20 min)</i>
Klenio Barbosa, Associate Profesor Getulio Vargas Foundation	<i>The role of procurement officials, main concerns and challenges (20 min)</i>
Alfonso Fernández de Castro Procurement Advisor in the Procurement Strategy & Policy Support Unit, UNDP	<i>Institutional capacity-building in public procurement agencies (20 min)</i>
	<i>Q & A (10 min)</i>

13:00-14:00	Lunch
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15:30-16:25	Keynote presentation
Daniel I. Gordon Senior Adviser to the Government Procurement Law Program, George Washington University	<i>Presentation TBD (45)</i>
Javier Dávila, Procurement Senior Specialist, IDB	<i>Commentator (15 min)</i>

15:30-16:25	Using the purchasing power of the State for sustainable development.
Ben Petrazzini, Senior Program Specialist, Supporting Inclusive Growth Program – IDRC	<i>Moderator: Introduction to the topic (5 min)</i>
Sun-gu Ji, General Director, International Goods and Services Bureau, PPS, Korea	<i>Fostering SMEs through Public Procurement for Sustainable Development (20 min)</i>
Ana Maria Vieira, Director of the Logistics Department, Brazil	<i>Country experience – Brazil (20 min)</i>
	<i>Q & A (10 min)</i>

16:25-16:50	Coffee break
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16:50-17:45	Bid evaluation and award criteria: Price vs. quality
Héctor Cerrato, Director of the National Procurement Agency, Honduras	<i>Moderator: Introduction to the topic (5 min)</i>
Julio Pablo Comadira, International Expert	<i>Methods of Evaluation and awarding of bids (Scoring rules) the price-quality and life-cycle of a product (20 min)</i>
Alejandro Luna, Public Procurement Policy Unit, México	<i>Country experience – Mexico (20 min)</i>
	<i>Q & A (10 min)</i>

17:45	Closing of the first day, public sessions – X Annual Conference of the INGP
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Public Sessions, Second Day

Hotel Sheraton, Asunción, Paraguay

9:00-10:00	Keynote presentation
Gustavo Piga, Professor, Universidad Tor Vergata de Roma	<i>Presentation (45 min)</i>
Vicente Fretes Division Chief of the Fiscal and Municipal Management Division, IDB	<i>Commentator (15 min)</i>

10:00-11:15	The challenge of measuring performance of procurement systems
Cheryl Mathurin, Project Coordinator for the Special Projects Unit / National Coordinator for Public Procurement	<i>Moderator: Introduction to the topic (5 min)</i>
María Eugenia Roca, Especialista Líder en Adquisiciones, IDB	<i>Efficiency and performance of public procurement (20 min).</i>
Trinidad Inostroza, Director Chilecompra	<i>Inclusion, transparency, and monitoring of procurement (20 min)</i>
Paulo Magina, Government Procurement Division OECD	<i>Indicators for measuring government procurement (20 min)</i>
	<i>Q & A (10 min)</i>

11:15-11:45	Coffee Break
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11:45-12:40	Innovating public procurement through the use of technology
Steven Griner, Coordinator e-Government OAS/ INGP Secretary	<i>Moderator: introduction to the topic (5 min)</i>
Kang-il Seo Deputy Director for International Cooperation, PPS Korea	<i>Experience of Korea (20 min)</i>
Henry Cisneros, National Coordinator for Planning, SERCOP, Ecuador	<i>Module to facilitate Public Contracting – USHAY, Ecuador</i>
	<i>Q & A (10 min)</i>

12:40-13:05	2014 INGP Awards
Steven Griner, OEA Leslie Harper, IDB Javier Dávila, IDB	<i>Presentation of the INGP Awards</i> <i>“Innovation in Government Procurement” Award</i> <i>“Joseph Francois Marcello” Leadership award</i>

13:05-13:40	Closing remarks
Ben Petrazzini, IDRC	<i>Senior Program Specialist, Supporting Inclusive Growth Program – IDRC</i>
Mr. Vicente Fretes	<i>Division Chief. Fiscal and Municipal Management Division, IDB</i>
Katharina Falkner-Olmedo, IDB	<i>Chief Procurement and Financial Management Division, IDB</i>
Steven Griner, OEA	<i>INGP Technical Secretary / Secretary of Political Affairs, OAS</i>
Santiago Jure	<i>Director of the National Procurement Agency (DNCP), Paraguay</i>

13:40-14:40	Lunch
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14:40	Free time for bilateral meetings for INGP members
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Private Sessions exclusive for INGP Members

Thursday, October 30, 2014

8:15-8:30	Welcome and Opening remarks
Santiago Jure	<i>Director of the National Procurement Agency (DNCP), Paraguay</i>
Ana María Vieira	<i>INGP President 2013-14. Director of Logistic department and General Services of Brazil.</i>
Steven Griner	<i>Technical Secretariat of the INGP, Coordinator of the e-Government Program, OAS</i>

8:30- 11:00	Administrative matters
Ana María Vieira	<i>Proposal to modify the Structure and Rules of Operation of the INGP</i>
Steven Griner	<i>Financial Sustainability of the INGP /Technical Secretariat</i>
	<i>Feedback from member countries and supporting institutions of the INGP.</i>

11:00-13:00	Simultaneous Sub Regional Meetings: Presentations of country accomplishments and identification of the needs and challenges that countries have in common. Internal inquiry process for electing their representative before the INGP Executive Committee session
Moderator: Caribbean representative	<i>Caribbean Region</i>
Moderator: Alicia Alonso, Uruguay	<i>South America</i>
Moderator: Hector Cerrato, Honduras	<i>Central America and Mexico</i>
	Coffee will be able during the sessions

13:00-14:00	Lunch
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14:00- 15:15	Report of the Activities for 2013 – 2014
Steven Griner	<i>Presentation of the report for the activities 2013-2014 (15 min)</i>
Ana María Vieira	<i>Comments on the developed activities 2013-2014 (15 min)</i>
Sub Regional Representatives	<i>Country accomplishments by sub region (30 min)</i>

15:15 -16:00	Projects and initiatives – Supporting Institutions of the INGP (15 minutes each)
Moderator: Steven Griner	<i>INGP Technical secretariat / Coordinator of the e-Government Program, OAS</i>
Leslie Harper	<i>Modernization of State Specialist, Fiscal and Municipal Management Division, IDB</i>
Javier Dávila	<i>Procurement Lead Specialist, Operations Financial Management and Procurement Services Office, IDB.</i>

Ben Petrazzini	<i>Senior Program Specialist, Supporting Inclusive Growth Program – IDRC</i>
16:00-16:15	Coffee Break
16:15-16:45	Election of the INGP Executive Committee 2014-2015
Moderator: Steven Griner	<i>INGP Technical Secretariat / Coordinator of the e-Government Program, OAS</i>
16:45-18:15	Identification of needs of the members of the INGP and planning of Activities 2014-2015
Moderator: Steven Griner	<i>INGP Technical Secretariat / Coordinator of the e-Government Program, OAS</i>
Elected INGP President	<i>Annual Work Plan 2014-2015</i>
	<i>Feedback from country members</i>
18:15-18:30	Election of the 2015 Annual Conference
18:30-18:45	Closing of the Private Session - X Annual Conference of the INGP
	<i>Remarks from the INGP President 2014-2015</i>